

# **Analysts' Ideas of the Week**

Does AngloGold Ashanti's Financing Signal an M&A Event for this Gold Junior?



# **Reddit Discussed Stocks**

Our last week's pick, Precipio, Inc. (NASDAQ: PRPO) went up from \$4.95 on last Monday's closing, to \$9.18 the next day (up 85%). We note that the Electric Vehicle (EV) sector is the most actively discussed among retail investors, followed by cannabis and sports betting. This week, we are observing strong retail sentiment around, Protagenic Therapeutics (NASDAQ: PTIX). Key parameters used may include – a) total number of mentions, b) percentage change in the number of mentions, c) stock sentiment, d) stock price trend, and e) market capitalization.

| May | 10, | 2021 |
|-----|-----|------|
| ,   | ,   |      |

| Company                       | Ticker     | Sector                 |
|-------------------------------|------------|------------------------|
| Protagenic Therapeutics, Inc. | PTIX       | Diagnostics & Research |
|                               | Source: Fi | RC                     |

# **FRC Top Picks**

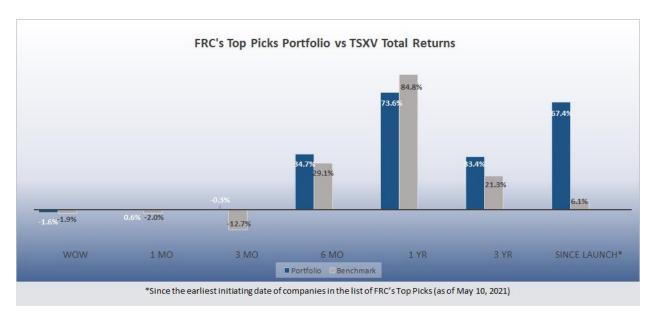
The following table shows last week's top five performers among our Top Picks, including four junior resource companies (two gold and two silver), and one Mortgage Investment Corporation. The top performer, Corvus Gold (TSX: KOR), was up 18% WoW, due to a financing arrangement with AngloGold Ashanti. Additional comments on Corvus are presented later in this report. Our reports on KOR can be viewed here.

**Top Five Performers Last Week** 

| Top 5 Weekly Performers  | WoW Returns |
|--|-------------|
| Corvus Gold Inc. (KOR.TO)  | 18.1%       |
| Southern Silver Exploration Corp. (SSV.V)  | 13.7%       |
| GR Silver Mining (GRSL.V)  | 12.7%       |
| Cornerstone Capital Resources Inc. (CGP.V)   | 7.2%        |
| Timbercreek Financial Corp (TF.TO)   | 3.3%        |
| * Past performance is not indicative of future performance (as of May 10, 2021)  Source: FRC |             |

Our portfolio (equally weighted) outperformed the benchmark (TSXV) in six out of seven time periods we track.





**Performance by Sector** 

|                                     |        | ,      |        |       |        |       |               |
|-------------------------------------|--------|--------|--------|-------|--------|-------|---------------|
| Total Return                        | WoW    | 1 Mo   | 3 Mo   | 6 Mo  | 1 Yr   | 3 Yr  | Since Launch* |
| Mining                              | 0.0%   | 2.7%   | -3.4%  | 27.3% | 83.6%  | 37.9% | 97.7%         |
| Cannabis                            | -7.0%  | -11.7% | -10.0% | -6.4% | -25.4% | N/A   | -0.1%         |
| Technology                          | -12.6% | -7.9%  | 28.7%  | 82.1% | 358.3% | 83.3% | 29.3%         |
| Special Situations                  | -1.1%  | -1.1%  | 10.3%  | 12.8% | 14.3%  | 1.1%  | 7.2%          |
| Private Companies                   | N/A    | N/A    | N/A    | N/A   | 6.9%   | 20.4% | 23.9%         |
| Portfolio (Total)                   | -1.6%  | 0.6%   | -0.3%  | 34.7% | 73.6%  | 33.4% | 67.4%         |
| Benchmark <sup>2</sup> (Total)      | -1.9%  | -2.0%  | -12.7% | 29.1% | 84.8%  | 21.3% | 6.1%          |
| Portfolio (Annualized)              | -      | -      | -      | -     | 73.6%  | 10.1% | 7.2%          |
| Benchmark <sup>2</sup> (Annualized) |        | -      | -      | -     | 84.8%  | 6.6%  | 0.8%          |

<sup>1.</sup> Since the earliest initiating date of companies in the list of Top Picks (as of May 10, 2021)

Source: FRC

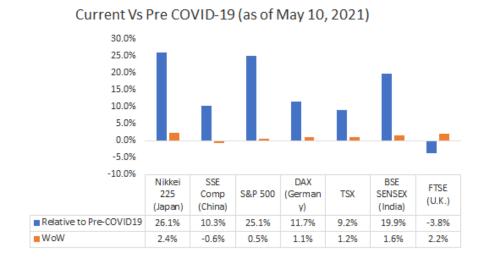
Our complete list of top picks (updated weekly) can be viewed here.

# **Weekly Mining Commentary**

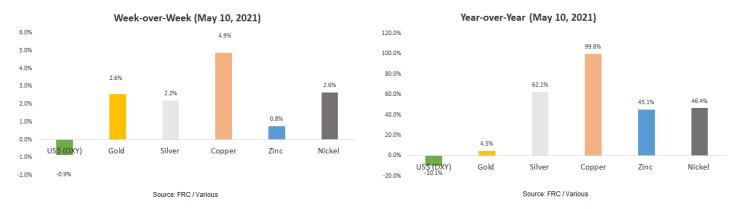
Six out of seven global equity indices we track returned positive returns last week.

<sup>2.</sup> Green (blue) indicates FRC's picks outperformed (underperformed) the benchmark.





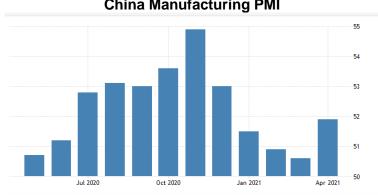
Weakness in the US\$ drove mainstream metal prices higher. Once again, copper was the best weekly performer, as inventory levels fell sharply on the LME, and manufacturing activities picked up in China last month. We recently uploaded a video on attractive copper targets on our <u>Youtube channel</u>.



Source: MarketWatch



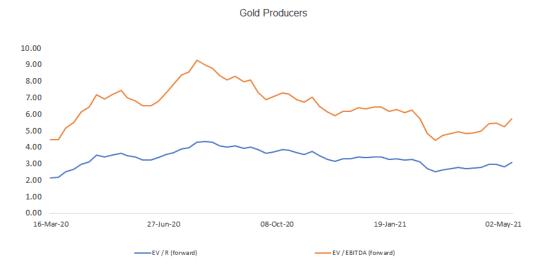




Source: Trading Economics

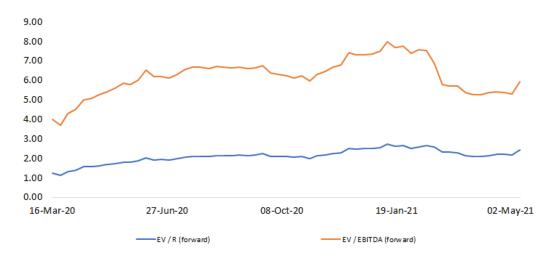


# Valuations of gold producers were up 9% WoW; base metal producers were up 12%.



Source: S&P Capital IQ & FRC

#### **Base Metal Producers**



Source: S&P Capital IQ & FRC



|    |                         | 26-/                | Apr-21                   | 03-N                | /lay-21                  | 10-N                | 1ay-21                   |
|----|-------------------------|---------------------|--------------------------|---------------------|--------------------------|---------------------|--------------------------|
|    | Gold Producers          | EV / R<br>(forward) | EV / EBITDA<br>(forward) | EV / R<br>(forward) | EV / EBITDA<br>(forward) | EV / R<br>(forward) | EV / EBITDA<br>(forward) |
| 1  | Barrick                 | 3.88                | 7.06                     | 3.77                | 6.91                     | 4.18                | 7.65                     |
| 2  | Newmont                 | 4.02                | 7.56                     | 3.90                | 7.45                     | 4.20                | 7.98                     |
| 3  | Polyus                  | 5.81                | 8.27                     | 5.30                | 7.55                     | 5.85                | 8.34                     |
| 4  | Agnico Eagle            | 4.27                | 8.75                     | 4.21                | 8.44                     | 4.62                | 9.17                     |
| 5  | AngloGold               | 2.03                | 4.16                     | 2.00                | 4.10                     | 2.19                | 4.48                     |
| 6  | Kinross Gold            | 2.31                | 4.85                     | 2.23                | 4.70                     | 2.45                | 5.16                     |
| 7  | Gold Fields             | 2.36                | 4.13                     | 2.30                | 4.03                     | 2.50                | 4.42                     |
| 8  | Sibanye                 | 1.15                | 2.51                     | 1.13                | 2.48                     | 1.10                | 2.27                     |
| 9  | Yamana                  | 3.18                | 5.51                     | 3.02                | 5.43                     | 3.32                | 5.89                     |
| 10 | B2Gold                  | 2.88                | 4.38                     | 2.72                | 4.21                     | 2.89                | 4.47                     |
| 11 | Alamos                  | 3.44                | 6.08                     | 3.16                | 5.78                     | 3.52                | 6.46                     |
| 12 | Harmony                 | 1.00                | 3.24                     | 0.94                | 3.05                     | 1.02                | 3.32                     |
| 13 | Eldorado Gold           | 2.26                | 4.59                     | 1.95                | 4.02                     | 2.24                | 4.63                     |
|    | Average (excl outliers) | 2.97                | 5.47                     | 2.82                | 5.24                     | 3.08                | 5.71                     |
|    | Min                     | 1.00                | 2.51                     | 0.94                | 2.48                     | 1.02                | 2.27                     |
|    | Max                     | 5.81                | 8.75                     | 5.30                | 8.44                     | 5.85                | 9.17                     |

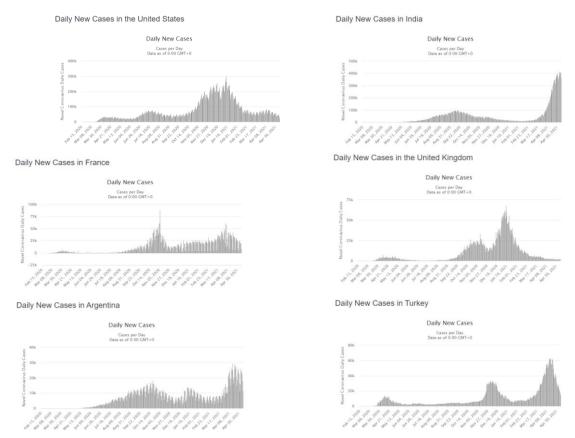
|   | Base Metal Producers    | EV / R<br>(forward) | EV / EBITDA<br>(forward) | EV / R<br>(forward) | EV / EBITDA<br>(forward) | EV / R<br>(forward) | EV / EBITDA<br>(forward) |
|---|-------------------------|---------------------|--------------------------|---------------------|--------------------------|---------------------|--------------------------|
| 1 | BHP Group               | 3.46                | 5.69                     | 3.37                | 5.47                     | 3.74                | 6.17                     |
| 2 | Rio Tinto               | 2.57                | 4.20                     | 2.51                | 4.13                     | 2.81                | 4.61                     |
| 3 | South32                 | 1.64                | 6.58                     | 1.64                | 6.49                     | 1.78                | 7.02                     |
| 4 | Glencore                | 0.42                | 5.32                     | 0.42                | 5.25                     | 0.46                | 5.81                     |
| 5 | Anglo American          | 1.61                | 3.51                     | 1.59                | 3.43                     | 1.77                | 3.82                     |
| 6 | Teck Resources          | 1.94                | 5.10                     | 1.98                | 5.14                     | 2.22                | 5.88                     |
| 7 | First Quantum           | 3.69                | 7.27                     | 3.66                | 7.20                     | 4.16                | 8.25                     |
|   | Average (excl outliers) | 2.19                | 5.38                     | 2.17                | 5.30                     | 2.42                | 5.94                     |
|   | Min                     | 0.42                | 3.51                     | 0.42                | 3.43                     | 0.46                | 3.82                     |
|   | Max                     | 3.69                | 7.27                     | 3.66                | 7.20                     | 4.16                | 8.25                     |

Source: S&P Capital IQ & FRC

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For two weeks in a row, India was the only country among the top 15 hardest hit nations to report a WoW increase in new COVID-19 cases. Only 9.7% of India's population has received a dose of vaccine vs 9.2% at the same time last week. At current rates, we expect India to take 10 more months to vaccinate 50% of its population.

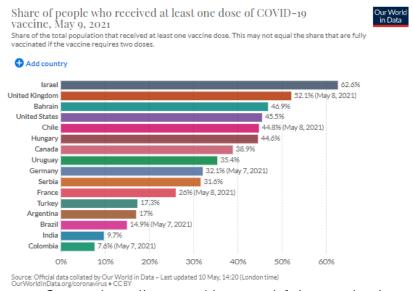




Source: https://www.worldometers.info/coronavirus/

Highly vaccinated nations such as the U.S., the U.K., and Israel, continued to report flat or declines in new cases. 45.5% of the U.S. population has received vaccinations (at least one dose) vs 44.0% at the same time last week. This compares to 52.1% in the U.K. (up from 50.8%), and 38.9% in Canada (up from 33.6%). We note that the vaccination rate has declined steeply in countries that have over 40% of its population vaccinated (at least one dose). For example, the U.S.' weekly vaccination has declined from 4% of its population in April 2021, to 1.5%. This has been the case with the other five countries that have surpassed 40%. We believe the primary reason for this is vaccine hesitancy among a high percentage of the population. We continue to estimate that 50% of the U.S. population will be vaccinated by June. At current rates, we estimate that Germany/France/Italy are expected to reach 50% by July/August. South American countries are expected to hit 50% by October.





Source: https://www.worldometers.info/coronavirus/

# We are maintaining our metals price forecasts.

|                  |               | FR      | C Forecasts       |
|------------------|---------------|---------|-------------------|
|                  | Current Price | 2021E   | Long-Term (2024+) |
| Gold (US\$/oz)   | \$1,837       | \$1,800 | \$1,400           |
| Silver (US\$/oz) | \$27.43       | \$22.50 | \$18.00           |
| Copper (US\$/lb) | \$4.73        | \$3.50  | \$3.00            |
| Zinc (US\$/lb)   | \$1.32        | \$1.15  | \$1.10            |
| Nickel (US\$/lb) | \$8.14        | \$7.50  | \$8.00            |
| Source: FRC      |               |         |                   |

The table below summarizes the changes we made in ratings/fair value estimates/EPS projections of companies under coverage in this report.

| Company                       | Ticker   | Rating                           |
|-------------------------------|----------|----------------------------------|
| Galane Gold Ltd.              | TSXV: GG | Dropping Coverage <sup>1</sup>   |
| Trillion Energy International | CSE: TCF | Suspending Coverage <sup>2</sup> |

- 1. Completed deliverables per our agreement with the company.
- 2. Management has been unwilling to provide us with responses to our questions regarding their recent 2020 year-end financial results.

In the following section, we review companies that announced key developments in the past week.



# **Mining / Exploration**

| Company<br>Name: | Ticker<br>Symbol | Current Share<br>Price: | FRC Fair Value Estimate: | Date of PR: |
|------------------|------------------|-------------------------|--------------------------|-------------|
| Corvus Gold Inc. | TSX: KOR         | \$3.15                  | \$3.75                   | May 6, 2021 |

#### PR Content

Entered into a US\$20M loan agreement (at 1.1% p.a.) with AngloGold Ashanti (NYSE: AU) to fund ongoing permitting and pre-development work at the North Bullfrog project, and exploration at its Mother Lode and Lynnda Strip projects.

# **FRC Opinion**

Positive – This is a vote of confidence from AU, especially considering that AU already owns 19.7% equity. We have previously stated that KOR is an attractive acquisition target for majors. This move by AU is an indication that an M&A event is around the corner. A recently completed PEA on the NB project had returned an ATNPV5% of US\$452M, with an AT-IRR of 47%, using US\$1,500 per oz gold. Corvus' current MCAP is C\$397M, implying that the market is not only discounting NB's value, but also assigning zero value to Mother Lode.

| Company<br>Name:      | Ticker<br>Symbol | Current Share Price: | FRC Fair Value Estimate: | Date of PR: |
|-----------------------|------------------|----------------------|--------------------------|-------------|
| Golden Minerals Corp. | NYSE: AUMN       | US\$0.76             | US\$0.92                 | May 6, 2021 |

## **PR Content**

Reported \$1.8M revenue in Q1, with an operating profit of \$0.2M. Produced 1,559 oz, and sold 1,054 oz gold equivalent in the quarter.

### **FRC Opinion**

**Positive** – We note that it is highly unusual for a brand new producer to report operating profits in the first quarter of production. AUMN commenced production at Rodeo in January. Management's 2021 production guidance remains unchanged at 12,000 to 14,000 oz. We are expecting US\$12M in operating cash flows this year, with US\$800/oz in cash costs. The company maintained a strong balance sheet at the end of Q1, with \$8M in cash.



| Company<br>Name:  | Ticker<br>Symbol   | Curren<br>Price: | t Share   | FRC Fair Valu<br>Estimate:   | e Date of PR:  |
|---|--|------------------|---|--|--|
| K9 Gold Corp.   | TSXV: KNC  | \$0.53           |   | \$0.65   | May 4, 2021  |
| PR Content Announced a \$2. at \$0.30 per unit subscribe for \$2N of a share and or price of \$0.40 for t | . Sprott is expe<br>1. Each unit will<br>ne full warrant ( | ected to consist | initiated Funds was drill pro- central along a Gold's ( and So Mooseh structure | e - Shares are coverage on Fivill be used towngram on its Stowngram on the Stowngram on the Stowngram of the | up 53% since we February 25, 2021. wards an upcoming ony Lake project in Stony Lake lies between Marathon entine Lake project als' (TSXV: SIC) and on a parallel and Gold's (TSXV: ct. |

| Company<br>Name:     | Ticker<br>Symbol | Current Share Price: | FRC Fair Value Estimate: | Date of PR:  |
|----------------------|------------------|----------------------|--------------------------|--------------|
| South Star<br>Mining | TSXV: STS        | \$0.21               | \$0.52                   | May 10, 2021 |
| PR Content           |                  | FRC Or               | oinion                   |              |

Entered into a MOU with a European industrial company for an offtake agreement for 4,000 tonnes of flake graphite. Terms were undisclosed.

Positive - Management is working on multiple other similar offtake agreements. company is preparing to construction of Phase 1 (5,000 tpy) this year, with commercial production targeted for Q4-2022. STS has all the required permits to advance to construction, commissioning, and production. Per a recent PFS, STS' Santa Cruz graphite project in Brazil has an ATNPV5% of US\$81 million. STS' MCAP is \$15M.



| Company<br>Name: | Ticker<br>Symbol | Current Share Price: | FRC Fair Value Estimate: | Date of PR: |
|------------------|------------------|----------------------|--------------------------|-------------|
| Rio2 Limited     | TSXV: RIO        | \$0.79               | \$1.40                   | May 4, 2020 |

Provided an update regarding its progress on the Fenix gold project in Chile. Preparations are ongoing commence production in late 2022. The company expects to receive an Environmental Impact Assessment approval in H1-2022, followed by a construction permit.

# **FRC Opinion**

**Positive -** We are pleased to see that management has maintained their production timeline of H2-2022. A recent PFS, which used US\$1,400 per oz gold, had shown an AT-NPV5% of US\$181M, with an AT-IRR of 36%. RIO's current MCAP is C\$158M.

| Company<br>Name:         | Ticker<br>Symbol | Current Share Price: | FRC Fair Value Estimate: | Date of PR: |
|--------------------------|------------------|----------------------|--------------------------|-------------|
| Blue Lagoon<br>Resources | CSE: BLLG        | \$0.56               | \$1.03                   | May 5, 2021 |

# **PR Content**

The toll milling arrangement with Nicola Mining (TSXV: NIM) has been extended for two years, through to March 2023. In April, BLLG sent its first truck of gold and silver mill feed to Nicola.

### **FRC Opinion**

**Positive -** The Dome Mountain gold mine project can be advanced to production for under \$2M in CAPEX. The toll milling arrangement allows for a quick route to production. BLLG also has aggressive exploration plans as 90% of its 19,000 ha land package is untested.

| Company<br>Name: | Ticker<br>Symbol | Current Share Price: | FRC Fair Value Estimate: | Date of PR: |
|------------------|------------------|----------------------|--------------------------|-------------|
| <u>Colibri</u>   | TSXV: CBI        | \$0.135              | \$0.17                   | May 4, 2021 |
| Resources        |                  |                      |                          |             |
| Corporation      |                  |                      |                          |             |

#### PR Content

Preliminary met tests conducted by partner, Tocvan Ventures (CSE: TOC), on the Pilar gold project, returned gold recoveries of 91.6% and 90.6% from two samples. Tocvan has completed 1,394 m of a planned 2,400 m drill program.

### FRC Opinion

**Positive -** Tocvan is in year two of a fiveyear option agreement to earn a 51% interest in Pilar. Most of our fair value estimate on CBI comes from the Pilar project; we have a 150 Koz preliminary estimate on it. We will be publishing an update report shortly.



| Company<br>Name:  | Ticker<br>Symbol | Current Share Price: | FRC Fair Value Estimate: | Date of PR: |
|-------------------|------------------|----------------------|--------------------------|-------------|
| Grid Metals Corp. | TSXV: GRDM       | \$0.25               | \$0.54                   | May 5, 2021 |

Additional results from the drill program at the East Bull Lake ("EBL") palladium property in Ontario returned very high grades:

- > 0.54 m of 37.6 g/t palladium and 21.3% copper
- > 1.0 m of 11.5 g/t Pd

## **FRC Opinion**

Positive - The current program is an encouraging follow up to the 2020 program. EBL is an early stage/relatively untested property in Sudbury. GRDM has yet to announce plans for its flagship advanced stage nickel-copper-palladium asset in Manitoba. A 2014 PEA had returned an AT-NPV7.5% of \$97M, based on US\$3.4/lb copper, and US\$8.5/lb nickel. Grid's MCAP is just \$19M.

| Company<br>Name:      | Ticker<br>Symbol | Current Share Price: | FRC Fair Value Estimate: | Date of PR: |
|-----------------------|------------------|----------------------|--------------------------|-------------|
| GR Silver Mining Ltd. | TSXV: GRSL       | \$0.73               | \$0.98                   | May 6, 2021 |

#### PR Content

Made the final option payment of \$2.5M, and issued 1.5M common shares to SSR Mining (TSX: SSRM) to increase its ownership in San Marcial to 100%.

# **FRC Opinion**

**Positive** – As we had expected this move, we are maintaining our fair value estimate. The company is preparing maiden resource estimates on its Plomosas and San Juan projects (expected in Q2). Note that our fair value estimate is solely based on San Marcial, which has an indicated resource of 36 Moz, and an inferred resource of 11 Moz. GRSL is well funded via a recently completed \$11.5M bought deal financing.



| Company<br>Name:                | Ticker<br>Symbol | Current Share Price: | FRC Fair Value Estimate: | Date of PR: |
|---------------------------------|------------------|----------------------|--------------------------|-------------|
| <u>Doubleview</u><br>Gold Corp. | TSXV:DBG         | \$0.36               | \$0.47                   | May 7, 2021 |

Initial flotation tests demonstrate that it is possible to produce a high-gold/low cobalt-copper concentrate, and a high-cobalt/low gold pyrite concentrate from its Hat copper-gold-cobalt project in B.C. These tests showed potential recoveries of 82% copper, 87% gold, and 74% cobalt.

# **FRC Opinion**

**Positive** - These recoveries are encouraging. We are expecting a maiden resource estimate on Hat this year. Our fair value estimate is based on just 10% of our preliminary resource estimate (540 Mt at 0.57 gpt AuEq) on Hat.

| Company<br>Name:     | Ticker<br>Symbol | Current Share Price: | FRC Fair Value Estimate: | Date of PR:  |
|----------------------|------------------|----------------------|--------------------------|--------------|
| Mammoth<br>Resources | TSXV: MTH        | \$0.14               | \$0.27                   | Apr 22, 2021 |

#### PR Content

Encouraging results from an additional two kilometres of 3D drill target modelling from a geophysical survey recently completed at its Tenoriba gold-silver property in Mexico.

# **FRC Opinion**

Positive – MTH is continuing with its modeling to identify drill targets. The company has a permit to drill up to 139 holes. Note that Tenoriba is only partially tested, and has characteristics associated with high sulphidation epithermal precious metal systems over a large 15 sq. km area.

# Technology, Energy, and Special Situations

| Company<br>Name:    | Ticker<br>Symbol | Current Share Price: | FRC Fair Value<br>Estimate: | Date of PR: |
|---------------------|------------------|----------------------|-----------------------------|-------------|
| Banxa Holdings Inc. | TSXV: BNXA       | \$5.25               | \$13.30                     | May 5, 2021 |

#### **PR Content**

Announced record \$110M in Total Transaction Value (TTV) in April 2021, exceeding the \$100M mark for the first time. In the first ten months of FY2021 (ended April 30, 2021), the company's TTV was \$510M.

#### **FRC Opinion**

**Positive –** Our TTV estimate for FY2021 (12 months ending June 30, 2021) is A\$700M (unchanged), with A\$18M in revenue.



| Company<br>Name:         | Ticker<br>Symbol | Current Share Price: | FRC Fair Value<br>Estimate: | Date of PR: |
|--------------------------|------------------|----------------------|-----------------------------|-------------|
| BIGG Digital Assets Inc. | CSE: BIGG        | \$1.37               | \$5.11                      | May 5, 2021 |

Announced record monthly trading volume of \$147M in April (vs \$264M in Q1-2021), with monthly revenue of \$1.55M, up 31% MoM. Management announced a delay in annual filings due to a longer than anticipated auditing process.

### **FRC Opinion**

**Positive –** We are estimating 2021 full-year trading volume of \$930M, and revenue of \$15M (unchanged). We are not overly concerned with the delay in fling as the crypto space is new, and we feel auditors are likely to take more time to complete their process. That said, we will be closely monitoring the company's developments and issue updates/notes as required.

| Company<br>Name:       | Ticker<br>Symbol | Current Share Price: | FRC Fair Value Estimate: | Date of PR: |
|------------------------|------------------|----------------------|--------------------------|-------------|
| <u>Diginex Limited</u> | NASDAQ:<br>EQOS  | \$5.33               | \$24.70                  | May 4, 2021 |

#### PR Content

Announced that spot and derivative trading volumes on its platform exceeded \$2B in the 30 days ended May 4th, with 300% MoM growth.

# **FRC Opinion**

**Positive –** We are pleased to see Diginex positing strong April numbers, as did the other companies we cover in the crypto space. For 2021, we are estimating \$17B in trading volume, and \$10.2M in revenue (unchanged).



# **Cannabis**

| Company<br>Name:     | Ticker<br>Symbol | Current Share Price: | FRC Fair Value Estimate: | Date of PR: |
|----------------------|------------------|----------------------|--------------------------|-------------|
| Halo Collective Inc. | NEO: HALO        | \$0.09               | \$0.24                   | May 5, 2021 |

#### PR Content

Announced April 2021 revenue of \$3.6M from retail product sales in Oregon and California. Management also announced an at-the-market equity financing program to potentially raise up to C\$20M.

# **FRC Opinion**

**Positive –** We are pleased to see the company's products being well received in the Oregon and California markets. With multiple expansion projects underway, the equity financing option adds more flexibility to the company. We are maintaining our estimate of \$80M in revenue in 2021, with approximately 90% of it coming from its U.S. operations.

# **Weekly Cannabis Commentary**

# **Cannabis Industry Performance**

| <u>ormance</u>                 |       |                |              |
|--------------------------------|-------|----------------|--------------|
| May 7, 2021                    |       |                |              |
| U.S. Companies                 | YTD   | 1-Week         | 1-Year       |
| Curaleaf Holdings Inc.         | 22%   | 2%             | 242%         |
| Trulieve Cannabis Corp.        | 26%   | -5%            | 298%         |
| Green Thumb Industries Inc.    | 28%   | -4%            | 350%         |
| Cresco Labs Inc.               | 30%   | -1%            | 292%         |
|                                |       |                |              |
| Canadian Companies             | YTD   | 1-Week         | 1-Year       |
| Aphria Inc.                    | 121%  | -13%           | 261%         |
| Aurora Cannabis Inc.           | 0%    | -1%            | -6%          |
| Canopy Growth Corp.            | -3%   | -8%            | 42%          |
| Cronos Group Inc.              | 6%    | -6%            | 19%          |
| Tilray Inc.                    | 92%   | -13%           | 113%         |
| HEXO Corp.                     | 90%   | 7%             | 214%         |
| Organigram Holdings Inc.       | 97%   | 2%             | 63%          |
| The Supreme Cannabis Co., Inc. | 109%  | -7%            | 35%          |
| Canadian Average               | 64%   | -5%            | 93%          |
| U.S. Average                   | 27%   | -2%            | 296%         |
| O.O. Average                   | 21 /0 | 270            | 23070        |
| Canadian MIN                   | -3%   | -13%           | -6%          |
| U.S. MIN                       | 22%   | -5%            | 242%         |
|                                |       |                |              |
| Canadian MAX                   | 121%  | 7%             | <b>261%</b>  |
| U.S. MAX                       | 30%   | 2%             | 350%         |
|                                |       |                |              |
| Indice                         |       |                |              |
| Canadian                       | YTD   | 1-Week         | 1-Year       |
| HMMJ                           | 27%   | -5%            | 61%          |
| MCAN                           | 23%   | -3%            | 73%          |
| XCAN                           | 22%   | -3%            | 68%          |
| U.S.                           | YTD   | 1-Week         | 1-Year       |
| MSOS                           | 15%   | -1%            | N/A*         |
|                                | *Lau  | nched on Septe | mber 1, 2020 |

Source: FRC



Today, Florida-based Trulieve Cannabis (OTC: TCNNF) announced an agreement to acquire Arizona-based Harvest Health & Recreation (OTCQX: HRVSF) in an all-share deal valued at US\$2.1B, the largest U.S. cannabis transaction to date. The implied EV/R acquisition multiple is 9x vs the sector average of 12x. The combined entity has operations in 11 states in the U.S., with 22 growing and processing facilities, and 126 cannabis stores.

Trulieve and Harvest Health & Recreation Combined Operations **HARVEST** Trulieve State Footprint (FL, AZ, PA, MD, CA, CO, (FL, AZ, PA, MD, MA, CT, (FL, PA, MA, CT, CA, WV) NV, UT, MA) CA, WV, CO, NV, UT) Operational 87 126 Dispensaries Sq. Ft. Active Cultivation & ~2.2M ~880K ~3.1M Production Cultivation and 10 12 Production Facilities Brands & Brand EVOLAB CO-lors 15+ brands in portfolio **Partnerships** HARVEST ~7,600 + HARVEST Total Addressable \$12.6B \$17.4B \$19.3B Market (2025E)1

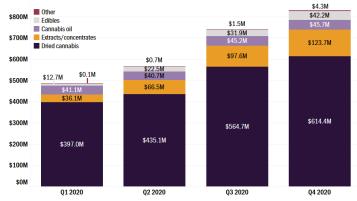
Source: Company

In Canada, cannabis industry consolidation continues. On May 5, 2021, Sundial Growers (NASDAQ: SNDL) announced its plans to acquire Inner Spirit Holdings (CSE: ISH). The implied EV/R acquisition multiple of this C\$131M deal is 5x vs the sector average of 16x. The acquisition price is 72% of our last fair value estimate (March 30, 2021).

Recent data published by Statistics Canada showed that **cannabis extracts sales grew 242%, from Q1-2020 to Q4-2020, to reach \$124M**. Even with this sizeable growth, extracts and concentrates only accounted for 15% of Q4 total cannabis sales – indicating significant room for further growth. We note that mature markets such as Colorado have over 30% from extracts and concentrates.







Source: MJBizDaily.com

# **Valuation**

As of May 7, 2021, the Canadian big four LPs were trading at a 94% premium (down from 106% in previous week) over their U.S. peers. The valuation gap between the two sectors decreased WoW as the Canadian sector underperformed, per our anticipation. Two factors contributed to this - declining Canadian cannabis sales data, and increased short position in Canadian cannabis stocks (discussed in the previous AIW).

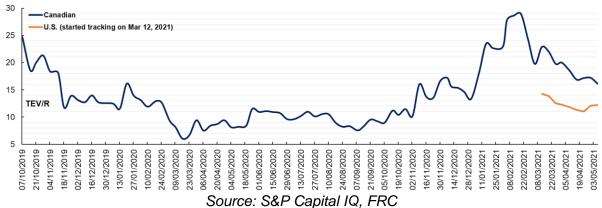
|  |                   | April 30     | ), 2021       | May 7,       | 2021       |
|--|-------------------|--------------|---------------|--------------|------------|
| Canadian Companies                                 | Ticker            | TEV/Revenue  | TEV/EBITDA    | TEV/Revenue  | TEV/EBITDA |
| Aphria Inc.  | TSX: APHA         | 11.0         | NM            | N/A          | NM         |
| Aurora Cannabis Inc.                               | TSX: ACB          | 7.9          | NM            | 7.8          | NM         |
| Canopy Growth Corp.                                | TSX: WEED         | 23.7         | NM            | 21.9         | NM         |
| Cronos Group Inc.                                  | TSX: CRON         | 49.9         | NM            | 44.7         | NM         |
| Tilray Inc.  | NASDAQ: TLRY      | 17.2         | NM            | 9.6          | NM         |
| HEXO Corp.   | NYSE: HEXO        | 8.7          | NM            | 9.5          | NM         |
| Organigram Holdings Inc.                           | TSX: OGI          | 13.3         | NM            | 13.7         | NM         |
| The Supreme Cannabis Co., Inc.                     | TSX: FIRE         | 6.1          | NM            | 5.7          | NM         |
|  |                   |              |               |              |            |
|  | AVERAGE           | 17.2         | NM            | 16.1         | NM         |
|  | MEDIAN            | 12.1         | NM            | 9.6          | NM         |
|  | MINIMUM           | 6.1          | NM            | 5.7          | NM         |
|  | MAXIMUM           | 49.9         | NM            | 44.7         | NM         |
| U.S. Companies                                     | Ticker            | TEV/Revenue  | TEV/EBITDA    | TEV/Revenue  | TEV/EBITD/ |
| Curaleaf Holdings Inc.                             | OTC: CURLF        | 15.7         | 59.9          | 16.7         | 63.5       |
| Trulieve Cannabis Corp.                            | OTC TONNE         | 10.1         | 21.28         | 9.9          | 20.95      |
| Green Thumb Industries Inc.                        | OTC: GTBIF        | 12.9         | 45.2          | 12.6         | 44.2       |
|  | OTC: CRLBF        |              | 45.2<br>38.35 |              | 38.43      |
| Cresco Labs Inc.                                   | OTC: CREBE        | 9.6          | 38.35         | 9.6          | 38.43      |
|  | AVERAGE           | 12.1         | 41.2          | 12.2         | 41.8       |
|  | MEDIAN            | 11.5         | 41.8          | 11.3         | 41.3       |
|  | MINIMUM           | 9.6          | 21.3          | 9.6          | 21.0       |
|  | MAXIMUM           | 15.7         | 59.9          | 16.7         | 63.5       |
| <b>Canadian Big Four</b><br>WEED, APHA, TLRY, CRON | Average<br>Median | 30.2<br>23.7 |               | 25.4<br>21.9 |            |
|  |                   |              | -             |              | -<br>I     |
| Implied Premium Over U.S. Big F                    |                   | 106%         | l             | 94%          |            |
|  | Source: S&        | &P Capital   | IQ, FRC       |              |            |



CANADA

The following chart shows the average EV/R of the companies we track in both sectors:





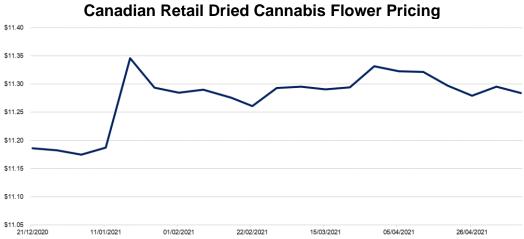
Canadian Retail Cannabis Pricing

| Cariacian Net   |   |   |                          |   |                            |   |  |  |                           |  |
|---|---|---|--------------------------|---|----------------------------|---|--|--|---------------------------|--|
| Province (As of 2021/05/10)   |   | Average Price per Gram  |                          | Average Price per Gram THC                                      |                            | Average Price per Gram CBD                              | # of Products  | Min. Price   | ı                         | Max. Price   |
| B.C.  | \$  | 9.79  | \$                       | 9.87  | \$                         | 8.42  | 220  | \$ 3.53  | \$                        | 15.71  |
| Ontario   | \$  | 9.58  | \$                       | 9.77  | \$                         | 7.93  | 356  | \$ 3.66  | \$                        | 22.66  |
| Quebec  | \$  | 9.37  | \$                       | 9.36  | \$                         | 9.44  | 250  | \$ 4.85  | \$                        | 21.68  |
| Alberta   | \$  | 10.95   | \$                       | 10.95   | \$                         | 10.82   | 375  | \$ 3.52  | \$                        | 22.00  |
| N.B.  | \$  | 9.49  | \$                       | 9.65  | \$                         | 7.49  | 216  | \$ 3.57  | \$                        | 16.28  |
| P.E.I.  | \$  | 9.65  | \$                       | 9.67  | \$                         | 9.34  | 170  | \$ 2.20  | \$                        | 23.30  |
| Newfoundland  | \$  | 10.02   | \$                       | 9.96  | \$                         | 10.36   | 161  | \$ 4.46  | \$                        | 15.40  |
| Yukon   | \$  | 16.33   | \$                       | 16.92   | \$                         | 13.95   | 5  | \$ 13.68   | \$                        | 22.28  |
| N.S.  | \$  | 10.13   | \$                       | 10.17   | \$                         | 9.66  | 389  | \$ 5.14  | \$                        | 42.85  |
| Nunavut   | \$  | 13.15   | \$                       | 13.35   | \$                         | 12.41   | 32   | \$ 9.43  | \$                        | 17.91  |
| Northwest Territories   | \$  | 14.68   | \$                       | 14.68   |                            |   | 2  | \$ 12.08   | \$                        | 17.28  |
| Manitoba  | \$  | 11.44   | \$                       | 11.37   | \$                         | 11.55   | 357  | \$ 4.87  | \$                        | 23.57  |
| Saskatchewan  | \$  | 12.09   | \$                       | 12.09   | \$                         | 12.07   | 244  | 4.40   |                           | 38.50  |
| CANADA  | \$  | 11.28   | \$                       | 11.37   | \$                         | 10.29   |  |  |                           |  |
| Province (As of 2021/05/03)   |   | Average Price per Gram  |                          | Average Price per Gram THC                                      |                            | Average Price per Gram CBD                              | # of Products  | Min. Price   | ı                         | Max. Price   |
| B.C.  | \$  | 9.78  | \$                       | 9.87  |                            | 8.42  | 220  | \$ 3.53  | \$                        | 15.71  |
| Ontario   |   | 9.70  | Ψ                        | 9.07  | \$                         | 0.42  | 220  | φ 3.33   |                           |  |
|   | \$  | 9.61  | \$                       | 9.80  | \$<br>\$                   | 7.93  | 356  |  | \$                        | 22.66  |
| Quebec  | \$  |   |                          |   |                            |   |  | \$ 3.66  |                           | 22.66<br>21.68   |
| Quebec<br>Alberta   | \$<br>\$<br>\$                              | 9.61  | \$                       | 9.80  |                            | 7.93  | 356  | \$ 3.66<br>\$ 4.85   | \$                        |  |
|   | \$<br>\$<br>\$<br>\$                        | 9.61<br>9.38  | \$                       | 9.80<br>9.38  | \$                         | 7.93<br>9.44  | 356<br>250   | \$ 3.66<br>\$ 4.85<br>\$ 3.52  | \$<br>\$                  | 21.68  |
| Alberta   | \$<br>\$<br>\$<br>\$                        | 9.61<br>9.38<br>11.01   | \$<br>\$<br>\$           | 9.80<br>9.38<br>11.01   | \$                         | 7.93<br>9.44<br>10.82                                   | 356<br>250<br>375  | \$ 3.66<br>\$ 4.85<br>\$ 3.52<br>\$ 3.57   | \$<br>\$<br>\$            | 21.68<br>22.00   |
| Alberta<br>N.B.   | \$ \$ \$ \$ \$ \$ \$ \$                     | 9.61<br>9.38<br>11.01<br>9.49   | \$<br>\$<br>\$           | 9.80<br>9.38<br>11.01<br>9.66                                   | \$<br>\$<br>\$             | 7.93<br>9.44<br>10.82<br>7.49                           | 356<br>250<br>375<br>216                                 | \$ 3.66<br>\$ 4.85<br>\$ 3.52<br>\$ 3.57<br>\$ 2.20  | \$<br>\$<br>\$<br>\$      | 21.68<br>22.00<br>16.28  |
| Alberta<br>N.B.<br>P.E.I.   | * * * * * * * * *                           | 9.61<br>9.38<br>11.01<br>9.49<br>9.65                                     | \$ \$ \$ \$ \$ \$ \$     | 9.80<br>9.38<br>11.01<br>9.66<br>9.67                           | \$<br>\$<br>\$<br>\$<br>\$ | 7.93<br>9.44<br>10.82<br>7.49<br>9.34                   | 356<br>250<br>375<br>216<br>170<br>161                   | \$ 3.66<br>\$ 4.85<br>\$ 3.52<br>\$ 3.57<br>\$ 2.20  | \$ \$ \$ \$               | 21.68<br>22.00<br>16.28<br>23.30                                     |
| Alberta<br>N.B.<br>P.E.I.<br>Newfoundland                             | * * * * * * * * * *                         | 9.61<br>9.38<br>11.01<br>9.49<br>9.65<br>10.02                            | \$ \$ \$ \$ \$ \$ \$ \$  | 9.80<br>9.38<br>11.01<br>9.66<br>9.67<br>9.96                   | \$ \$ \$ \$ \$             | 7.93<br>9.44<br>10.82<br>7.49<br>9.34<br>10.36          | 356<br>250<br>375<br>216<br>170<br>161                   | \$ 3.66<br>\$ 4.85<br>\$ 3.52<br>\$ 3.57<br>\$ 2.20<br>\$ 4.46<br>\$ 13.68                                   | \$ \$ \$ \$ \$ \$         | 21.68<br>22.00<br>16.28<br>23.30<br>15.40                            |
| Alberta<br>N.B.<br>P.E.I.<br>Newfoundland<br>Yukon                    | ****  | 9.61<br>9.38<br>11.01<br>9.49<br>9.65<br>10.02<br>16.33                   | \$\$\$\$\$\$\$\$\$       | 9.80<br>9.38<br>11.01<br>9.66<br>9.67<br>9.96<br>16.92          | \$ \$ \$ \$ \$ \$ \$       | 7.93<br>9.44<br>10.82<br>7.49<br>9.34<br>10.36<br>13.95 | 356<br>250<br>375<br>216<br>170<br>161<br>5              | \$ 3.66<br>\$ 4.85<br>\$ 3.52<br>\$ 3.57<br>\$ 2.20<br>\$ 4.46<br>\$ 13.68<br>\$ 5.36                        | · \$ \$ \$ \$ \$ \$ \$ \$ | 21.68<br>22.00<br>16.28<br>23.30<br>15.40<br>22.28                   |
| Alberta<br>N.B.<br>P.E.I.<br>Newfoundland<br>Yukon<br>N.S.            | * * * * * * * * * * * *                     | 9.61<br>9.38<br>11.01<br>9.49<br>9.65<br>10.02<br>16.33<br>10.17          | \$\$\$\$\$\$\$\$\$\$     | 9.80<br>9.38<br>11.01<br>9.66<br>9.67<br>9.96<br>16.92<br>10.22 | \$\$\$\$\$\$\$\$\$         | 7.93<br>9.44<br>10.82<br>7.49<br>9.34<br>10.36<br>13.95 | 356<br>250<br>375<br>216<br>170<br>161<br>5              | \$ 3.66<br>\$ 4.85<br>\$ 3.52<br>\$ 3.57<br>\$ 2.20<br>\$ 4.46<br>\$ 13.68<br>\$ 5.36<br>\$ 9.43             | * * * * * * * * *         | 21.68<br>22.00<br>16.28<br>23.30<br>15.40<br>22.28<br>42.85          |
| Alberta<br>N.B.<br>P.E.I.<br>Newfoundland<br>Yukon<br>N.S.<br>Nunavut | * \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 9.61<br>9.38<br>11.01<br>9.49<br>9.65<br>10.02<br>16.33<br>10.17<br>13.15 | \$\$\$\$\$\$\$\$\$\$\$\$ | 9.80<br>9.38<br>11.01<br>9.66<br>9.67<br>9.96<br>16.92<br>10.22 | \$\$\$\$\$\$\$\$\$         | 7.93<br>9.44<br>10.82<br>7.49<br>9.34<br>10.36<br>13.95 | 356<br>250<br>375<br>216<br>170<br>161<br>5<br>193<br>32 | \$ 3.66<br>\$ 4.85<br>\$ 3.52<br>\$ 3.57<br>\$ 2.20<br>\$ 4.46<br>\$ 13.68<br>\$ 5.36<br>\$ 9.43<br>\$ 12.08 | ***                       | 21.68<br>22.00<br>16.28<br>23.30<br>15.40<br>22.28<br>42.85<br>17.91 |

Source: Online Provincial Cannabis Stores, FRC

The average retail price per gram decreased week-over-week, from \$11.29 to \$11.28. The chart below shows the Canadian retail dried cannabis flower pricing trend:

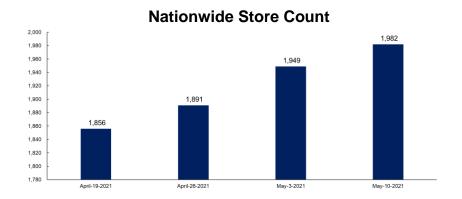




### Source: Online Provincial Cannabis Stores, FRC

### **Canadian Retail Cannabis Stores**

As of May 10, 2021, there are 1,982 retail cannabis stores, a week-over-week increase of 33 stores across Canada, with 23 in Ontario, and five each in Alberta and B.C.





|                       | April-19-2021 | April-26-2021 | May-3-2021  | May-10-2021 |            | 5 1 1 1 2          |
|-----------------------|---------------|---------------|-------------|-------------|------------|--------------------|
| Geographic Region     | Store Count   | Store Count   | Store Count | Store Count | Population | Population / Store |
| Alberta               | 611           | 616           | 618         | 623         | 4,428,247  | 7,108              |
| B.C.                  | 331           | 331           | 333         | 338         | 5,120,184  | 15,148             |
| Manitoba              | 73            | 73            | 80          | 80          | 1,379,121  | 17,239             |
| N.B.                  | 20            | 20            | 20          | 20          | 780,890    | 39,045             |
| N.S.                  | 24            | 24            | 25          | 25          | 978,274    | 39,131             |
| Newfoundland          | 30            | 30            | 30          | 30          | 520,437    | 17,348             |
| Northwest Territories | 6             | 6             | 6           | 6           | 44,982     | 7,497              |
| Nunavut               | N/A           | N/A           | N/A         | N/A         | 39,486     | N/A                |
| Ontario               | 622           | 652           | 692         | 715         | 14,745,040 | 20,622             |
| P.E.I.                | 4             | 4             | 4           | 4           | 158,717    | 39,679             |
| Quebec                | 68            | 68            | 68          | 68          | 8,552,362  | 125,770            |
| Saskatchewan          | 62            | 62            | 68          | 68          | 1,181,987  | 17,382             |
| Yukon                 | 5             | 5             | 5           | 5           | 41,293     | 8,259              |
| CANADA                | 1,856         | 1,891         | 1,949       | 1,982       | 37,971,020 | 19,158             |

Source: Provincial Websites, FRC

# **Weekly Psychedelic Commentary**

# **Psychedelic Industry Performance**

| <br>y i citorinanec      |      |        |        |
|--------------------------|------|--------|--------|
| May 7, 2021              |      |        |        |
| Company                  | YTD  | 1-Week | 1-Year |
| COMPASS Pathways plc     | -31% | -9%    | N/A    |
| Numinus Wellness Inc.    | -19% | -16%   | N/A    |
| Mind Medicine Inc.       | 7%   | -15%   | N/A    |
| Seelos Therapeutics Inc. | 244% | -12%   | 810%   |
|                          |      |        |        |
| AVERAGE                  | 50%  | -13%   | 810%   |
| MIN                      | -31% | -16%   | 810%   |
| MAX                      | 244% | -9%    | 810%   |

| Index | YTD | 1-Week | 1-Year |
|-------|-----|--------|--------|
| PSYK  | -9% | -8%    | N/A*   |

\*Launched on January 27, 2021

Source: TMX Money, FRC

Over the past week, PSYK was down 8%.



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